

COMPANY INFO

Do IT Consulting

www.bizzbeesolutions.com



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Do IT Consulting

We understand you want to focus on your business, and don't want to spend time or energy on technical stuff. We are here to help.

Do It Consulting specializes in the technical areas that you don't have time to learn or manage. We provide a very specialized I.T. service (CRM, custom development, reporting, etc.) so that you focus on what you know best – growing your business.

Over the last 15 years, we've kept our focus (for the most part) industry specific. This gives us a distinct perspective, in-depth knowledge, and experience with the technical issues these industries face. This experience helps us to resolve these issues quickly and efficiently. Additionally, because we care for your business as much as you do, we often **go a few steps** further and help our clients anticipate upcoming needs. DO-IT consulting has deep, specific insight in the following arenas:

- Financial Services
- Entertainment
- Manufacturing
- Commercial Real Estate

If you do business within one of these industries, we would encourage you to get in touch with us – let us take care of your needs concerning projects that include:

- **Microsoft Dynamic CRM** – it is the ultimate customer engagement software with real-time information and collaboration. It has more than 40,000 customers and above 4 million users. This is the tool that will help you achieve your growth. We understand that CRM projects can be very involved or maybe you just need a quick fix. Discuss your need with us, whether your project is large or small.
- **SQL databases** – Collect all your data from different levels and departments of the company, and start converting it to meaningful business insight. On-time and relevant information can be the difference between growth and failure, helping you to close more sales, retain customers, better identify opportunities, and achieve exponential revenue growth.
- **SSRS Reporting Services** – Utilize your data and get the support you need in planning or making decisions. We can build on demand reports that allow you to know if everything is progressing as planned, or quickly identify potential problems for resolution.
- **SSIS SQL Server Integration Services** – Do you use several applications for different purposes? Does this require a lot of manual work, switching between platforms and formats trying to synthesize data? We can integrate your platforms to work together, and minimize your effort and resources. SSIS can also be used to migrate data from one platform to another, eliminating manual entry or duplication of work
- **Office 365** – Get your entire office on the go, and never miss an email, conference, or event. Office 365, is the suite that gives you access to Office applications plus other productivity services that are enabled over the Internet like Skype, OneDrive, etc.
- **Contact Management** – Keep your suppliers and clients well organized. It also allows you to store personal information and manage your calendars. Consider this “CRM lite”.
- **Custom .NET apps** – Does your need extend past standard boxed software offering? Do you have specific and unique needs that none of the existing platforms can solve? This is where Do IT Consulting shines. We are here to capture your exact need, and build a custom application that works for you.

WHY DO IT CONSULTING?

When choosing a partner that will be responsible for your technical projects, you **MUST** choose carefully. Technical infrastructure is a major part of successful business.

What we bring to the table:

- **Focus on SMB** – We specialize in working with companies with 10-100 employees. Within this range, we understand the cultural ramifications of implementing I.T. projects and will use our experience to guide your business through it. In short, we understand what you need and the importance of delivery time.
- **Strong expertise** – Our team has over 15 years of experience on working with Microsoft Technologies. We work exclusively within the Microsoft stack.
- **Remote delivery of services** – Our services are provided 95 percent via remote connection. Why is this a benefit? In addition to low overhead (we pass the savings to you), we have a high level of flexibility when it comes to delivering your solution. We also stay out of the way of your daily grind while completing your project in the background.
- **Agile approach** – Our desire to be flexible and client-oriented, has allowed us to migrate to the Agile methodology. We provide our services via sprints, weekly client facing meetings, and daily Scrum meetings. This format allows us to deliver high quality, projects that maximize client satisfaction, deployment and implementation.
- **Low Cost** – High quality work combined with efficiency, yet still a lower cost than our competitors. This combination of focus, strong expertise, remote delivery of services, and the Agile methodology, gives us distinct advantages to keep costs down for you.

COMPANIES THAT GIVE THEIR TRUST TO US

Here are some of our current and former clients:

JPMORGAN CHASE & CO.

[JP Morgan Chase](#)



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And many more